



**ENDLESS
FRONTIER**

LABS



NYU | STERN

First Name

Last Name

Email

Contact Phone Number

Country Code	
Phone Number	

Where is your company physically headquartered?

Country	
City	
State/Province	

Section 1. Company Information

Company Information

Tell us about your company.

Company Name

NOTE: Do not include Inc., LLC, GmbH, etc. This is how your company will be registered in our records.

Describe what your company does in 100 words or less:

Be concise, and consider the following template: "(Company) looks to (the value you deliver) by (what you do) using (your product or technology)".

Example: "TestCo improves family health by removing airborne viruses and bacteria in the household using a patented UV light device."

What is your company's long-term vision and why is it important to you as a founder?

Test

What track best fits your company?

Endless Frontier Labs operates three tracks:

- **Deep Tech** - for startups developing cutting edge solutions with applications such as robotics, hardware, new materials, quantum computing, advanced manufacturing, renewable energy, Internet of Things, sensors, and more.
- **Digital Tech** - for startups with novel software, AI/ML, or digital services with applications in finance, health, security, supply chains, Enterprise SaaS, education, retail, media, e-commerce, and related verticals.
- **Life Sciences** - for startups tackling complex problems in biology, chemistry or related fields with applications in therapeutics, drug discovery, drug design, delivery, diagnostics, and other human or animal health-focused verticals.

If you are unsure, please pick the best fit, and EFL will make final assignments if admitted.

Have you incorporated or formed any legal entity?

Please specify (e.g. Inc., LLC, GmbH, etc.)

When was your company founded?

Enter a year in YYYY format

Number of full-time employees:

Enter digits only

Does your company have a website?

Company Website

Please enter your full URL, including "https://"

Do you have a Pitch Deck?

Section 2. Market Information

Market Information

Tell us about the market need you are trying to address.

Describe the customer pain point you are trying to solve. Why was it not solved earlier?

What best describes your business model?

How do you plan to monetize your solution?

Who are your current or potential competitors?

Who are your target customers? For therapeutic solutions, specify target indication(s)

Does your product / service require regulatory approval for commercialization in your target markets?

1. If known, describe the regulatory submission pathway and estimated timing by target market.

2. Describe any regulatory submissions to-date

3. Describe any regulatory approvals to-date

Section 3. Product Information

Product Information

Tell us about your product or service.

Describe your company's product or service and what it does or will do:

Describe any sources of differentiation and competitive advantage in your product. Please highlight how your technology is novel, differentiated and / or transformational.

How have you tested or validated your scientific or technological innovation?

How far along is your product?

Tell us the stage of your product, service, or technology. Include any work you have done to validate that it works as intended.

What is the biggest obstacle that could prevent your product from being successful in the next 6 months?

Who owns the technology?

How do you plan to protect your technology (e.g., patents, trade-secrecy, etc.)? For any current and pending IP protection, please complete the question below

Do you have any assigned or pending patents?

For each patent, please enter your:

- Patent or application numbers

- Listing patent authority

- Application status

1	
2	
3	
4	
5	

Section 4. Traction and Progress

Traction & Progress

Tell us about your company's progress and accomplishments.

List any of your company's accomplishments to-date. Include any proof of traction or commercial progress.

Examples: Number of early users, pilots, partnerships, awards, media and press releases

Do you have customers?

How many users do you have?

Estimates are ok

Do you have revenue?

Answer yes if someone has paid you for your product or service

How much revenue are you generating? Describe the source of revenue and any revenue milestones.

What is the size of your target market (TAM, SAM, SOM)?

Section 5. Team Information

Team Information

Tell us about your founding team.

How many C-level founders does your company have?

Please pick the option that best describes your founding team.

Please list the name(s) and outcome(s) of the start-ups founded. Please also include the respective names of the founders involved.

Why do you think your team, including your advisors, is best qualified to succeed in your current business?

Please consider the unique skill sets each person brings, such as business acumen, domain knowledge, and operational experience.

Founder Information (Please repeat for each founder)

First Name:	
Last Name:	
Title	
Email:	
Time commitment:	
Gender:	
Current or highest education:	
Field of study:	
Awarding institution:	
LinkedIn	

List any expert advisors (e.g. technical, scientific, business, regulatory, etc.) and the specific expertise they bring to your team. Please include LinkedIn, if applicable.

If none, put "N/A."

Section 6. Funding Information

Funding Information

Tell us about your past funding and how much capital you are currently raising.

Unless otherwise stated, enter amounts in US Dollars. Convert to US Dollar equivalent amount if using another currency.

Please specify your current investment stage.

Have you raised money from outside investors?

How much money have you raised from investors to date? Do not include grants or awards.

Investors can be angels, VC's, and family offices. Enter your amount in US Dollars. Convert to US Dollar equivalent amount if using another currency.

Provide information on the last round closed

Total raised:	
Date closed:	
Type of round:	
Type of investor:	
List any investors you may want to include in the application	
What type of Legal instruments were used to raise?	
Type of Legal Instrument - Other:	

Are you currently fundraising?

Provide information on your current open round

How much funding are you seeking/raising right now?	
How much is currently committed:	
Type of round:	
List any investors you may want to include with this application	
What is your current monthly burn rate? (enter as \$US)	
How many months of runway does your company have left?	
Has your company ever received non-equity grants or awards?	
Awarding institution:	
Total non-equity grants or awards:	

Section 7. Concluding Section

Concluding Section

A few last questions for our application review team.

Have you applied to EFL previously?

What key developments or significant value inflection point(s) have been achieved since your last application?

Is anyone in your startup or advisory team affiliated with NYU?

Please list the names of team members affiliated with NYU and their respective affiliation(s).

Select the specific functions you hope to receive the most assistance with during EFL:

Responses Selected:

Talent Acquisition

What is your main objective for joining the EFL program?

Have you been affiliated with another startup program, accelerator, or incubator, either now or in the past?

Please Specify:

How did you hear of EFL?

Responses Selected:

Please specify your answer above.

For example, if you attended a conference, include the name of the conference; if you were referred to apply, please specify the name of the individual(s) who referred you, etc.

Tell us a fun fact about your team that is not related to your company.

Is there anything else you want to share with us?

We strongly advise applicants to submit a product video or demo, if available, along with their application.

This step is available after marking this form complete below.

Provide a link to a product video or demo or upload a product video or demo.

Incomplete

If available, provide a link to a product video or demo. You may also upload a copy of the video itself. Please enter the full URL, including "https://", or copy the link directly from your browser

Remember to check your sharing settings. Your file should be accessible in incognito mode.